

# 2018-19 Florida Statewide Demand Occupations List

## Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.41% or 1,200 annual openings with any positive growth
- 3 Mean Wage of \$14.72/hour and Entry Wage of \$11.97/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$23.07/hour and Entry Wage of \$14.72/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	No	
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	No	
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	No	Yes
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	No	
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	No	
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	No	
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	No	Yes
131199	HSHW	Business Operations Specialists, All Other	1.62	8,743	33.69	19.73	4	No	Yes	
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	No	
472031		Carpenters	1.69	7,553	19.34	13.27	3	No	No	
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	No	
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.04	1,921	30.57	19.92	3	Yes	No	
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	No	
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	Yes	
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	Yes	
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	Yes	
151121	HSHW	Computer Systems Analysts	2.70	1,867	40.67	27.27	4	Yes	Yes	
151151		Computer User Support Specialists	2.02	3,383	22.57	14.29	3	Yes	Yes	
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	No	
119021	HSHW	Construction Managers	1.32	2,597	46.78	27.63	4	No	Yes	
333012		Correctional Officers and Jailers	0.39	2,751	21.04	16.19	3	No	No	
131051	HSHW	Cost Estimators	1.80	1,649	29.57	18.16	4	No	Yes	
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	Yes	
319091		Dental Assistants	2.28	2,680	18.58	13.92	3	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
					Mean	Entry				
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	Yes	
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	No	
472111		Electricians	1.76	5,013	21.86	15.14	3	No	No	
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	No	
332011	HSHW	Firefighters	1.11	2,074	25.21	15.88	3	No	No	
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	No	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.85	5,876	29.52	19.69	4	No	Yes	
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	No	
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	No	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.29	3,113	30.43	20.06	3	No	No	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.48	11,409	26.94	17.73	4	Yes	No	
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.59	2,594	28.34	18.64	3	Yes	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.19	3,977	44.88	22.36	4	Yes	No	
391021		First-Line Supervisors of Personal Service Workers	1.70	2,176	20.49	12.86	3	No	No	
411011		First-Line Supervisors of Retail Sales Workers	1.10	13,876	21.78	14.20	3	No	No	
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	No	
111021	HSHW	General and Operations Managers	1.58	7,981	64.45	32.14	4	Yes	No	
472121		Glaziers	1.48	510	17.04	12.54	3	No	No	Yes
271024		Graphic Designers	1.08	1,859	22.56	14.86	4	Yes	Yes	
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	Yes	
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.83	4,030	20.06	13.89	3	No	No	
533032		Heavy and Tractor-Trailer Truck Drivers	1.23	10,864	19.52	13.18	3	Yes	No	
499041	HSHW	Industrial Machinery Mechanics	2.61	1,607	23.86	16.35	3	Yes	No	
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	No	Yes
413021	HSHW	Insurance Sales Agents	1.44	4,797	33.82	17.23	3	Yes	No	
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
292061		Licensed Practical and Licensed Vocational Nurses	2.34	4,075	21.09	16.83	3	Yes	No	
434131		Loan Interviewers and Clerks	1.41	1,937	19.69	14.37	3	Yes	No	
132072	HSHW	Loan Officers	1.32	2,060	40.96	22.28	4	Yes	No	
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	No	
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	No	
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	No	
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	Yes	
319092		Medical Assistants	3.06	8,271	15.43	12.27	3	Yes	No	
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	No	
436013		Medical Secretaries	2.31	2,944	15.60	12.20	3	Yes	No	
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	No	
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	No	Yes
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	Yes	
472073		Operating Engineers/Construction Equipment Operators	1.75	2,201	18.77	14.16	3	No	No	
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	No	
232011	HSHW	Paralegals and Legal Assistants	1.90	2,480	23.91	16.19	3	Yes	No	
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	No	Yes
319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	No	
472152		Plumbers, Pipefitters, and Steamfitters	1.40	3,211	20.07	14.05	3	No	No	
333051	HSHW	Police and Sheriff's Patrol Officers	1.03	3,281	28.38	19.80	3	No	No	
119141		Property, Real Estate & Community Association Managers	1.60	3,649	29.01	14.46	4	No	No	
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	No	
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	No	
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	No	Yes
291141	HSHW	Registered Nurses	2.01	14,224	31.73	24.84	4	Yes	Yes	

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					Mean	Entry				
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	Yes	
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.21	2,641	41.47	18.89	3	Yes	No	
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.04	11,577	28.72	12.53	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	No	
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	No	
151132	HSHW	Software Developers, Applications	2.43	3,276	43.36	27.52	4	Yes	Yes	
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	No	
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	No	Yes
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	No	Yes
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	No	
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers	0.93	1,706	18.32	12.91	3	Yes	No	
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.