

# 2018-19 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 20 - Indian River, Martin, and Saint Lucie Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.80/hour and Entry Wage of \$12.04/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$23.20/hour and Entry Wage of \$14.80/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean	Entry	Training	
			Growth				Code	Industry?	Source†††
132011	HSHW	Accountants and Auditors	2.18	192	\$ 30.74	\$ 19.17	5	Yes	Regional
113011	HSHW	Administrative Services Managers	1.63	1109	\$ 52.41	\$ 30.38	4	Yes	State
493023		Automotive Service Technicians and Mechanics	1.61	55	\$ 18.30	\$ 12.23	3	No	Regional
472021		Brick Masons and Block Masons	3.1	906	\$ 17.74	\$ 12.73	3	No	State
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.6	1294	\$ 22.58	\$ 15.79	3	Yes	State
533021		Bus Drivers, Transit and Intercity	1.27	1553	\$ 16.60	\$ 12.57	3	Yes	State
131199	HSHW	Business Operations Specialists, All Other	1.65	143	\$ 31.77	\$ 19.00	4	No	Regional
472031		Carpenters	1.9	300	\$ 18.28	\$ 13.02	3	No	Regional
472051		Cement Masons and Concrete Finishers	2.45	56	\$ 18.50	\$ 14.47	3	No	State
351011	HSHW	Chefs and Head Cooks	1.69	1222	\$ 28.09	\$ 17.17	3	No	State
131031	HSHW	Claims Adjusters, Examiners and Investigators	1.04	1921	\$ 30.57	\$ 19.92	3	Yes	State
131041	HSHW	Compliance Officers	1.07	1490	\$ 30.30	\$ 17.84	3	No	State
151151		Computer User Support Specialists	1.83	41	\$ 21.58	\$ 13.44	3	Yes	Regional
474011	HSHW	Construction and Building Inspectors	2.3	35	\$ 27.63	\$ 18.59	3	No	Regional
472061		Construction Laborer	1.5	93	\$ 13.07	\$ 10.13	1	Yes	Regional
119021	HSHW	Construction Managers	1.44	49	\$ 56.70	\$ 28.11	4	No	Regional
333012		Correctional Officers and Jailers	0.39	2751	\$ 21.04	\$ 16.19	3	No	State
131051	HSHW	Cost Estimators	1.78	649	\$ 30.90	\$ 20.89	4	No	Regional
319091	HSHW	Dental Assistants	2.3	74	\$ 19.39	\$ 14.68	3	Yes	Regional
292021	HSHW	Dental Hygienists	2.28	973	\$ 30.93	\$ 23.34	4	Yes	State
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	\$ 30.76	\$ 24.58	3	Yes	State
499051	HSHW	Electrical Power Line Installers and Repairers	0.66	12	\$ 24.25	\$ 18.89	3	No	Regional
472111	HSHW	Electricians	1.8	129	\$ 23.48	\$ 15.19	3	No	Regional
252021	HSHW	Elementary School Teachers, Except Special Education	1.49	220	\$ 28.45	\$ 21.60	5	No	Regional
436011	HSHW	Executive Secretaries and Executive Administrative Assistants	0.02	4311	\$ 28.45	\$ 21.60	3	Yes	State
512091		Fiberglass Laminators and Fabricators	1.51	39	\$ 16.83	\$ 13.49	3	Yes	Regional
332011	HSHW	Firefighters	1.38	77	\$ 24.62	\$ 17.24	5	Yes	Regional
371012	HSHW	First Line Supervisors of Landscaping and Groundskeeping Workers	1.49	92	\$ 29.07	\$ 16.80	3	No	Regional
471011	HSHW	First Line Supervisors of Construction and Extraction Workers	1.91	143	\$ 30.16	\$ 21.02	4	No	Regional
371011		First Line Supervisors of Housekeeping and Janitorial Workers	1.19	30	\$ 19.07	\$ 12.94	3	No	Regional
531031	HSHW	First Line Supervisors of Material Moving Vehicle Operators	1.2	1311	\$ 28.32	\$ 17.81	3	Yes	State
491011	HSHW	First Line Supervisors of Mechanics, Installers, and Repairers	1.15	80	\$ 29.17	\$ 19.51	3	No	Regional
431011	HSHW	First Line Supervisors of Office and Admin. Support Workers	1.58	246	\$ 26.63	\$ 17.14	4	Yes	Regional
511011	HSHW	First Line Supervisors of Production and Operating Workers	0.77	81	\$ 28.43	\$ 19.63	3	Yes	Regional
411011		First Line Supervisors of Retail Sales Workers	1.28	393	\$ 21.74	\$ 14.80	3	No	Regional
119051	HSHW	Food Service Managers	1.52	61	\$ 37.16	\$ 23.70	4	No	Regional
111021	HSHW	General and Operations Managers	1.68	166	\$ 66.76	\$ 27.84	4	Yes	Regional
292099		Health Technologists and Technicians, All Other	2.38	948	\$ 19.80	\$ 12.98	3	Yes	State
499021	HSHW	Heating, A.C. And Refrigeration Mechanics and Installers	1.8	91	\$ 17.94	\$ 12.56	3	No	Regional
533032		Heavy and Tractor-Trailer Truck Drivers	1.64	197	\$ 17.21	\$ 12.06	3	Yes	Regional
499041		Industrial Machinery Mechanics	2.82	35	\$ 22.35	\$ 15.71	3	Yes	Regional

413021	HSHW	Insurance Sales Agents	1.81	77	\$ 36.50	\$ 18.64	3	Yes	Regional
252012	HSHW	Kindergarten Teachers, except Special Education	1.37	47	\$ 27.23	\$ 18.21	5	No	Regional
292061		Licensed Practical and Licensed Vocational Nurses	2.09	114	\$ 21.39	\$ 17.42	3	Yes	Regional
Not Provided		Logistics Training	1.5	60	\$ 16.50	\$ 14.00	3	Yes	Regional
514041		Machinists	2.06	35	\$ 18.99	\$ 14.23	3	Yes	Regional
499071		Maintenance and Repair Workers, General	1.54	64	\$ 15.57	\$ 11.05	3	No	Regional
131111	HSHW	Management Analysts	2.42	83	\$ 40.47	\$ 18.67	5	Yes	Regional
319011		Massage Therapists	2.79	49	\$ 23.08	\$ 14.81	3	No	Regional
292012		Medical and Clinical Laboratory Technicians	2.46	618	\$ 18.70	\$ 12.94	4	Yes	State
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	\$ 29.94	\$ 24.24	4	Yes	State
319092		Medical Assistants	3.08	215	\$ 15.57	\$ 12.74	3	Yes	Regional
292071		Medical Records and Health Information Technologists	1.98	878	\$ 20.04	\$ 13.08	4	Yes	State
436013		Medical Secretaries	2.56	87	\$ 17.07	\$ 13.22	3	Yes	Regional
252022	HSHW	Middle School Teachers, Exc. Special and Vocational Education	1.48	96	\$ 30.29	\$ 23.93	5	No	Regional
493051		Motorboat Mechanics	2.34	10	\$ 18.94	\$ 13.58	3	No	Regional
472073		Operating Engineers/Construction Equipment Operators	2.04	93	\$ 18.08	\$ 15.55	3	No	Regional
472141		Painters, Construction and Maintenance	1.88	119	\$ 16.03	\$ 13.18	3	No	Regional
232011	HSHW	Paralegals and Legal Assistants	2.32	47	\$ 24.13	\$ 17.39	3	Yes	Regional
292041		Paramedics	3	10	\$ 15.99	\$ 12.87	4	Yes	Regional
372021		Pest Control Workers	NR	NR	\$ 18.08	\$ 12.69	3	No	Regional
319097		Phlebotomists	2.59	1100	\$ 14.94	\$ 12.04	3	Yes	State
312021	HSHW	Physical Therapist Assistants	4.41	38	\$ 33.03	\$ 26.93	4	Yes	Regional
472151		Pipe layers	3.01	10	\$ 17.40	\$ 12.83	3	Yes	Regional
472152		Plumbers, Pipefitters, and Steamfitters	1.34	96	\$ 20.96	\$ 16.03	3	No	Regional
333051	HSHW	Police and Sheriff's Patrol Officers	1.26	71	\$ 26.87	\$ 19.55	3	No	Regional
119141		Property, Real Estate & Community Association Managers	1.6	3649	\$ 29.01	\$ 14.46	4	No	State
292034	HSHW	Radiologic Technologists	1.5	946	\$ 26.00	\$ 18.83	3	Yes	State
291141	HSHW	Registered Nurse	2.04	352	\$ 28.22	\$ 21.73	4	Yes	Regional
291126	HSHW	Respiratory Therapists	1.42	595	\$ 27.60	\$ 22.32	4	Yes	State
472181		Roofers	2.74	48	\$ 17.00	\$ 12.67	3	No	Regional
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Tech and Science Products	1.01	43	\$ 39.94	\$ 20.89	3	Yes	Regional
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.4	254	\$ 34.75	\$ 12.18	3	Yes	Regional
252031	HSHW	Secondary School Teachers (Excludes Special and Vocational Education)	1.49	104	\$ 31.79	\$ 25.34	5	No	Regional
492098		Security and Fire Alarm Systems Installers	1.91	832	\$ 20.75	\$ 14.89	3	No	State
472211		Sheet Metal Workers	1.66	315	\$ 17.77	\$ 12.52	3	No	State
435071		Shipping, Receiving and Traffic Clerks	0.68	61	\$ 17.36	\$ 12.33	3	Yes	Regional
472221		Structural Iron and Steel Workers	3.64	15	\$ 20.61	\$ 16.29	3	Yes	Regional
292055		Surgical Technologists	1.98	695	\$ 20.79	\$ 16.25	3	Yes	State
259041		Teacher Assistants	1.64	44	\$ 14.64	\$ 11.70	r	Yes	Regional
472044		Tile and Marble Setters	3.48	13	\$ 17.27	\$ 11.28	3	No	Regional
292056	HSHW	Veterinary Technologists and Technicians	2.69	961	\$ 15.62	\$ 12.04	4	Yes	State
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	\$ 29.44	\$ 17.17	4	No	State
514121		Welders, Cutters, Solderers, and Brazers	1.16	41	\$ 18.58	\$ 14.23	3	Yes	Regional

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.